

3 August 2010

TO WHOM IT MAY CONCERN

We hereby confirm that Standard Electrical has been in the forefront of our energy efficiency drive. In this regard they have done a number of new buildings for us but more importantly a number of retrofit installations with exceptional results.

Some of these installations are

- 1) 22 Fredman drive – our own offices
- 2) Sunny Park shopping centre- retrofitting of the basement lighting (new fittings as well as motion sensing)
- 3) Design Quarter shopping centre- replacing existing luminaries with more efficient units.
- 4) Thibault Square building Cape Town (Old BP building)

The existing fittings in the coffers (2 tubes) were replaced with one 54w T5 fitting installed out of the coffers. This took the lux levels from 80 lux to 160 lux using a quarter of the energy. This brought the annual account down by 71% of kilowatt hours used before motion, and after motion this rose to 85% which resulted in an annual saving of R190, 000. Meters were attached to the lighting sub boards for “before” and “after” analysis.

This installation will be followed up shortly with the retrofitting of the office lighting through out the building.

Standard electrical and in particular Gary Abrahamson is a leader in this industry and we have no hesitation in recommending them for any similar installation.

Yours faithfully



Elbert de Kock

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